

## PharmaVentures India - Job Description

<b>Position:</b>	Principal/Director	<b>Location:</b>	Gurgaon, Haryana, India
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<b>Purpose of Role:</b>	PharmaVentures is undergoing a period of aggressive growth and are looking for a motivated and experienced individual to be the first employee in our new Gurgaon office.
<b>Responsibilities:</b>	<ul style="list-style-type: none"> <li>• Key point of contact between India and the UK.</li> <li>• Building and managing a team of Analysts and Researchers.</li> <li>• Overall responsibility for secondary data analysis, interpretation and client deliverables.</li> <li>• Proposal support and generation.</li> <li>• Ensuring high quality accurate project deliverables.</li> <li>• Operational support and SOP development.</li> <li>• White Paper development.</li> <li>• Business Development support.</li> </ul> <p>Other ad hoc duties as required by the Company from time to time.</p>
<b>Key Skills:</b>	<ul style="list-style-type: none"> <li>• Numerate, with strong analytical skills and an excellent eye for detail.</li> <li>• Excellent verbal and written communication skills. Ability to analyse and present complex data.</li> <li>• Commercially aware with the ability to communicate with credibility in commercial environments.</li> <li>• Intelligent, adaptable team player able to multitask and prioritise a challenging workload.</li> <li>• Flexible and resilient team worker.</li> </ul>
<b>Qualifications/ IT Skills Required:</b>	<ul style="list-style-type: none"> <li>• Excellent IT skills.</li> <li>• Working knowledge of Outlook, Word, Excel, PowerPoint.</li> <li>• Previous experience with Microsoft Dynamics CRM and SharePoint would be desirable.</li> </ul>
<b>Experience Required:</b>	<ul style="list-style-type: none"> <li>• Demonstratable experience with a global Life Sciences consultancy.</li> <li>• Life Sciences degree and MBA, PhD would be preferred.</li> <li>• Detailed knowledge of the Oncology, CNS, Immunology or Biosimilars Sectors.</li> <li>• Experience working with either a European/US Headquarters while based in India.</li> <li>• Time spent in the either the EU or US.</li> <li>• Fluent in written and spoken English.</li> <li>• Excellent attention to detail.</li> </ul>

## **PharmaVentures Ltd - Global expertise in pharma M&A and licensing**

PharmaVentures is a premier transaction advisory firm to the Pharmaceutical and Biotech sectors; a world leader in partnering. M & A deals and strategic alliances. Our unrivalled combination of specialist experience, deal analytics and network of contacts among innovators and large pharma makes us uniquely placed to support businesses in all aspects of deal making and strategic planning.

Our services cover;

- Mergers & Acquisitions
- Valuation (for licensing, acquisitions, divestments, and expert testimonies)
- Licensing (In and out licencing)
- Market entry
- Strategy (commercialisation, deal strategy, due diligence)
- Expert testimony (patent infringement, deal disagreements, taxation, determining damages).

For more information, visit: [www.pharmaventures.com](http://www.pharmaventures.com)